

Build your pharmacy business with Biodose

To help increase your share of the care home market, we're inviting our Biodose pharmacists and their staff to join us for a day of hands-on sales training, in our Biodose Sales Boot Camp.

Bring more than one member of staff to the Biodose Sales Boot Camp to support sales across your pharmacy team. We ask for £25 per attendee to be paid prior to the event to secure your place. Once you've attended, this will be credited in full against your next purchase of Biodose consumables.

Biodose sales training days will be taking place in your area soon. To register your interest, complete the tear off slip below.



This intensive sales training day is open to all pharmacies in the Biodose network, and will cover three key areas:

Key sales principles

- Preparation and planning
- Body language and buyer styles
- Asking questions, objection handling, negotiation and closing techniques

Practical demos from the Biodose team

- How we sell Biodose
- Key product features
- Using samples and sales tools

Understanding care homes

- What do care homes want and need?
- Buying signals and what makes care home managers tick
- Concerns and legal obligations of a care home

Tel: 01260 292 840

Email: info@biodose.co.uk

Web: www.biodose.co.uk

I am interested in attending the Biodose Sales Boot Camp in:

Birmingham

Manchester

London

Number of places required:

Name:

Name of organisation:

Postcode:

Email:

Phone number:

Mobile:



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